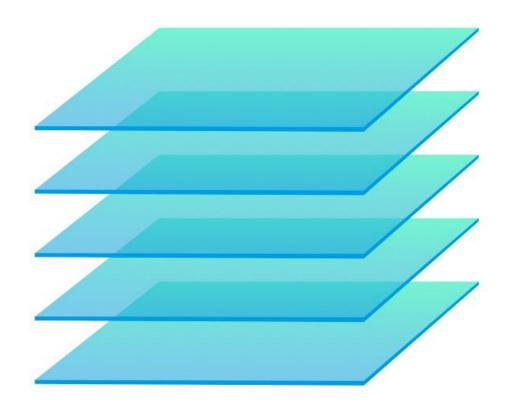
# David Service

Business Agility, User-Experience (UX) Strategy, & Product Design

Selected Samples
Latest Revision: November, 2024.



10+
Years of UX Experience

\$85M+
Generated/Saved for Clients

65

Articles, Videos, & Reviews

### The story so far...



I help organizations solve challenging business problems by delighting their users with meaningful, top-quality solutions across web, native apps, and service-based platforms.

For the past 10+ years, I've built, mentored, and worked with multi-disciplinary teams (large and small) to delight users, deliver targeted business outcomes, and promote, embed, and nurture a culture of digital craftsmanship to and foster deliberate, strategic innovation in the following industries:

- Life Sciences & Healthcare
- Education & School Administration.
- Legal & Intellectual Property Services.
- Creative Agency Services.
- Consumer Goods.
- Hospitality Services.

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Please Note: Additional case studies are available upon request, or browse to www.davidserviceux.com/casestudies.html	



I'm proud to say that I personally recruited and hired David for my team and that it was one of the best hiring decisions I've ever made.

David's natural intellect, combined with an impeccable work ethic enabled him to quickly become a high performer, trusted and respected by both those within and outside of the UX team.

Merrill Zavod, PhD Director of UX, AstraZeneca



It is without reservation that I recommend David Service for a role with your organization.

David worked collaboratively with our technical team, subject matter experts, and stakeholders to arrive at shared goals for project design and development, while he also worked diligently to create an inclusive atmosphere between all project team members.

Jenna Pingitore
Director of Operations, Independent School Management



David's work was vital for setting the foundation for the overhaul of our flagship product.

David is equally comfortable communicating at both executive meetings as well as with software development teams. This made David a valuable team member and a pleasure to work with.

Charles Rowe Senior Technology Architect, Independent School Management



Less-experienced UX researchers and designers struggle with constraints...or they accept all constraints presented to them, without providing "healthy challenge" / validating constraints for themselves.

David doesn't suffer from either extreme. He's a brilliant UX Leader, validating needs and constraints for himself, and carving a path through them to great product design.

Tristram Smith
Transformation Programme Chief (Analytics), AstraZeneca



Working with David in his role as a UX Designer on our Global UX team has been an absolute pleasure. His exceptional design skills and problem-solving abilities consistently impress me.

In a rapidly evolving technological landscape, David's expertise is both broad and deep, allowing him to identify the most appropriate tools and approach for each project.

Katherine Wahl Senior Digital Accessibility Specialist, AstraZeneca



David is an outstanding professional and always dives deeply in the projects he gets involved with.

He has a great talent not just for UX but on how to integrate it in a strategic way into business. He's definitely an asset to anyone looking for great user experience.

André Martins Product Manager & UX Consultant, Springboard

Please Note: Additional recommendations are available upon request, or you can browse them all at https://www.linkedin.com/in/david-service/

My Process

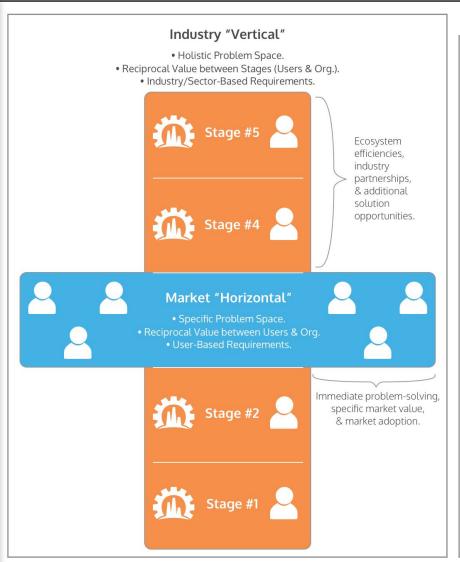
#### **Business Agility via UX Strategy:**

Think Big, Start Small, Scale Smartly

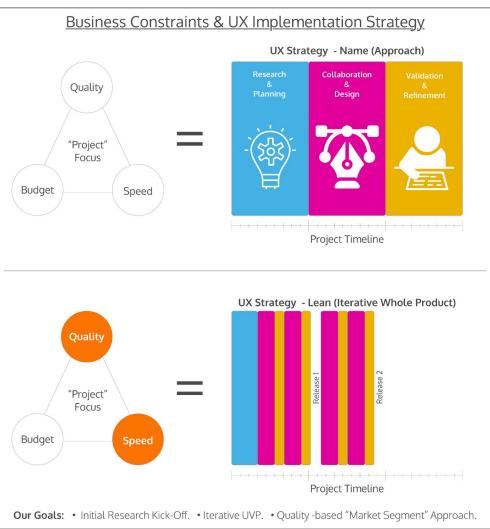
Business agility is a critical capacity for any organization; it is the ability to read market realities, adapt to them smoothly, and use that advantage to achieve market success in spite of ever-increasing competition and complexity.

I help businesses and organizations achieve this agility through the timely and judicious application of UX Strategy; this enables an organization to deliver value to their users in a way that accounts for market realities, minimizes the risk of unanticipated complications, and increases the likelihood of market adoption.

Through this singular ability to provide usercentered value in a business-literate way, the organizations I have worked with have been able to achieve order-of-magnitude results against stiff competition and challenging markets.

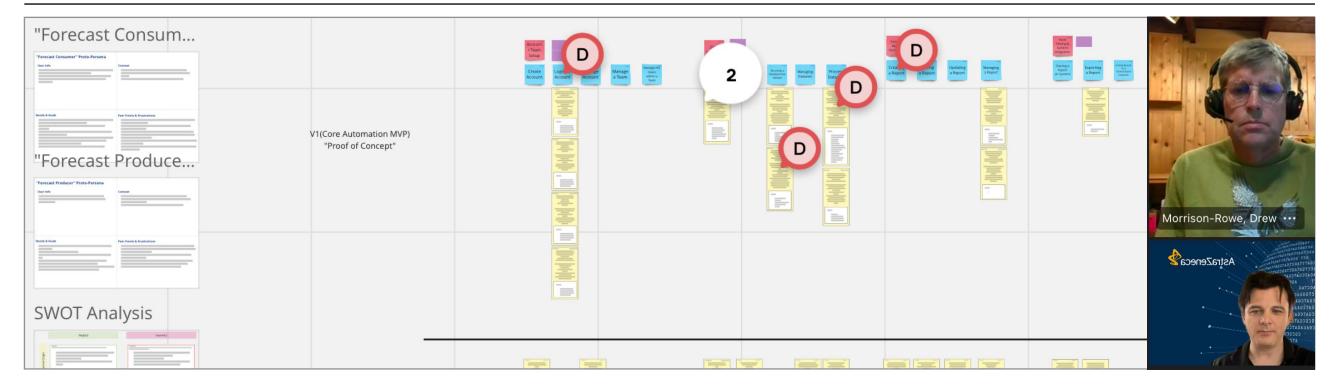


**Thinking Big with Horizontals & Verticals -** In these steps, our UX Research takes both the immediate user needs (i.e. to create immediate value) and the broader industry/sector implications (i.e. for larger efficiencies/synergies) into account.



**Starting Small & Scaling Smartly -** Competitive realities and business constraints are a fact of life, so UX Activities need to be flexibly used in a strategic way that takes those realities into account, so viable solutions can be delivered in a feasible manner.

Client: AstraZeneca (1/7)



#### About the Project:

May 202 - July 2024

A global innovator across research & development, therapy leadership, and healthcare delivery, AstraZeneca has positioned itself to create and leverage emerging trends in the healthcare space.

To take advantage of this unprecedented opportunity, the company needed to move into new areas of software, product, and experience design with an industry-leading internal UX Design capability.

#### My Role:

I was initially recruited by the Director of UX in North America to help his team as a Senior UX Strategist & Product Designer, and after several successful projects within the first year, I was promoted to Senior UX Team Lead in charge of pursuing, pitching, and executing on new projects.

I had the pleasure of working with professionals from around the globe to advance UX advocacy, eduction, and deliver essential projects on-time and on-budget, while helping to expand and develop the internal UX team's capabilities.

#### Results:

- A.I./Machine-Learning integration into next-gen cancer diagnosis tool; reduced diagnosis time from 3-4 days (manual-only) to 5-6 hours (first-pass A.I. with manual oversight).
- Led UX team to design and build a new "smart" drug quality-control system; reactive and predictive functionality saved more than \$1 million/month across North America, with international rollout scheduled.
- Design team lead for C-Suite dashboard tools; amalgamation of critical data from across the company into easy-to-use, powerful tools for strategic planning.

### Research & Strategy

Client: AstraZeneca (2/7)

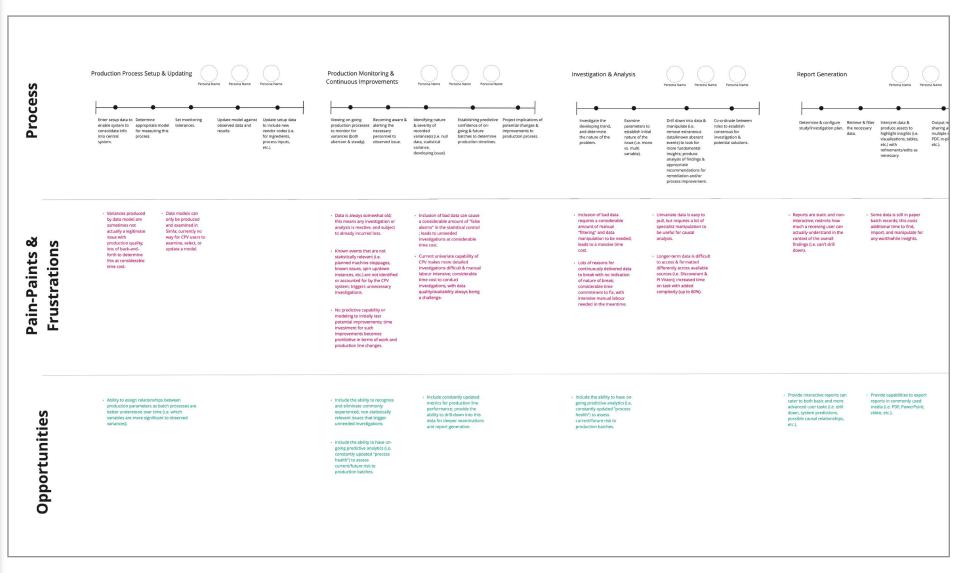
In a massive organization tackling many different initiatives, my initial projects focused on sharing potential product design approaches (i.e. UX strategies) with product teams.

By introducing the constituent elements of successful UX Design initiatives, and how we could use them in different combinations to achieve specific strategic approaches, the teams could move forward confidently no matter the business realities they faced or the potential limitations those realities introduced.

From formal research efforts to simple chats with stakeholders, strategies for feasible product development were agreed upon and used to deliver on pressing business needs.

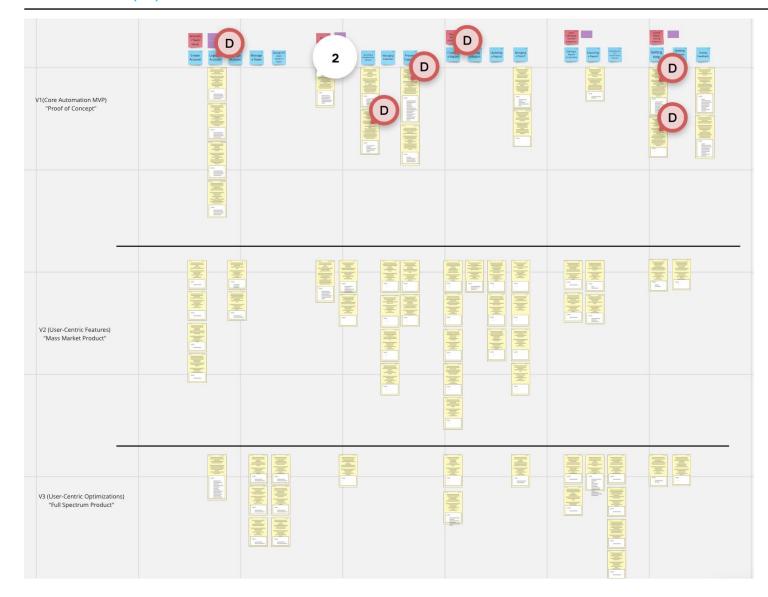
#### **Deliverables Included:**

- Experience Maps.
- Story Maps
- Personas & Project Requirements.
- Educational Resources & Collaborative Infosessions.

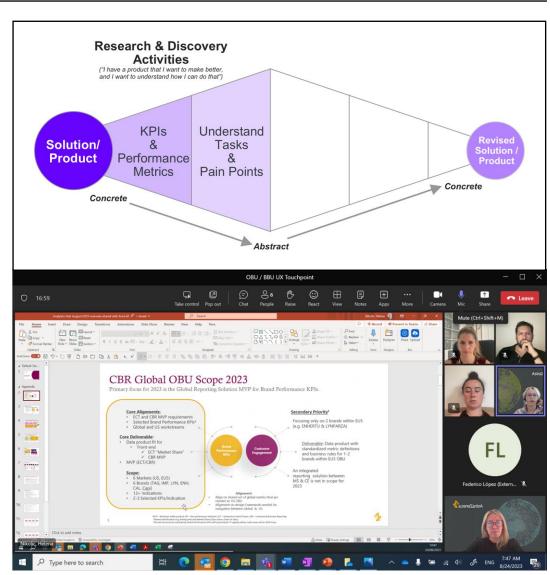


**Experience Mapping -** For more complex projects that included multiple user-roles and touchpoints, broader Experience Maps were used to highlight the strengths, weaknesses, and potential opportunities within a problem space.

Client: AstraZeneca (3/7)



**User-Story Mapping -** To understand and account for requirements in a complex project, detailed Story Maps were collaboratively created by the UX Team and verified with stakeholders; this created clear priorities for design and development, and fostered project planning, co-operation, and interdisciplinary accountability.



**Education & Collaboration -** As UX Strategy was a new concept to most project teams at AstraZeneca, collaborative education sessions were created and leveraged to foster process improvement across the entire organization.

### Collaborative Design & UX Team Leadership

Client: AstraZeneca (4/7)

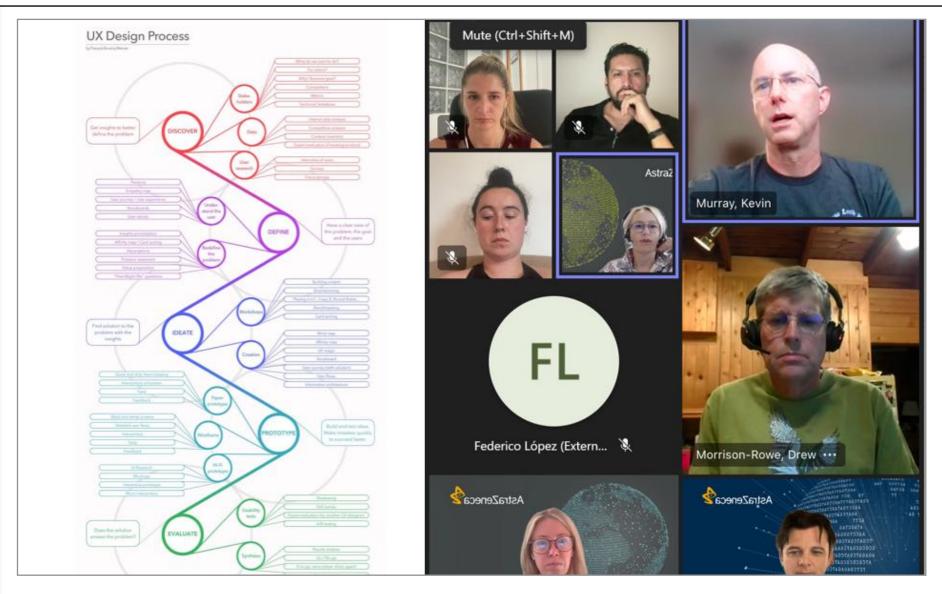
As any initial research and planning efforts were nearing completion, I would facilitate discussions between involved UX Team members and members of the project team so that we could begin enacting our desired approach.

Requirements were reviewed, quickly sketched out, and pressure-tested against the technologies they would be built with, which enabled us to leverage all of the expertise within the broader project team.

By using as open and collaborative a process as possible, potential challenges, changes, and complications could be swiftly addressed, ensuring that we could deliver on project goals within established timelines and resources.

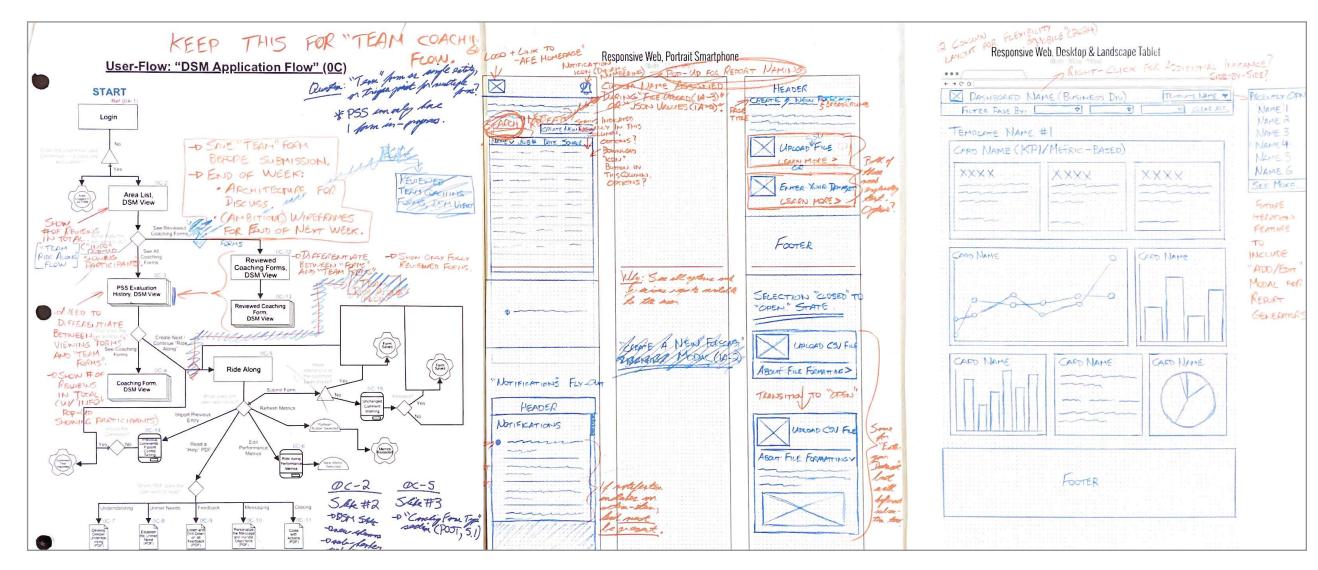
#### **Deliverables Included:**

- UX Team Recruitment & Skills Development.
- User-Flows & Initial Concept Sketches.
- Detailed Product Mockups.
- High-Fidelity Prototypes.



**UX Recruitment & Skills Development** - As demand for the UX Team's involvement grew, I was tasked with helping to recruit new team members; once new teammates were brought on board, they were included in a broad array of activities to bolster their skillsets and gain valuable experience.

Client: AstraZeneca (5/7)



**User-Flows & Concept Sketches** - As a first pass at individual screen layouts, these allowed for rapid refinement of requirements through broader project team input and feedback; this provided initial "stress testing" of a product quickly, inexpensively, and with broad team buy-in.

Client: AstraZeneca (6/7)

Local time is 8:41AM

Supply ①

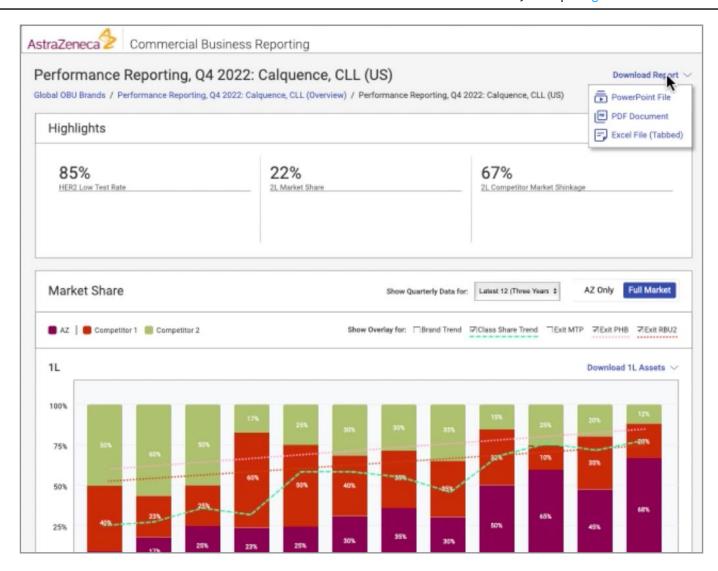
Pam Cheng EVP, Operations & I Operations Incident Management Teams ① 7 / NA CURRENT # OF IMTs Crestastatin Packed for Switzerland with Incorrect Coloured Foil OOS chloralidone dissolution on 100/25 tablets Team Leader Name Team Leader Name Teams in place. This is an increase since last Mar, 2022 | 63 Days | 4 people Feb, 2022 | 87 Days | 7 people month when there were 6. The newest one if for Highlighted Trends ① 1.6% / 2.8% 98.3% / 99% 94% / 92% target MAJOR CRITICAL DEVIATIONS STOCK AVAILABILITY PACKAGE SCHEDULE ADHERENCE There was a decrease in Major Critical Deviations Here is some explanatory text of what is Here is some explanatory text of what is happening with Major Critical Deviations. The for the second month in a rose. Give an example happening with Major Critical Deviations. The of one of the deviations that was resolved that idea is that we add some text to describe what is idea is that we add some text to describe what is happening. We would want people to be prompted to update this prompted to update this Quality ① Last updated - Monday, 09-MAY-2022 Here is some text about the latest update. The idea is that we want to provide information that helps people understand what is happening and why, answer the questions that people will be asking when they see the info 1.6% / 2.3% 98.3% / 99% 0 / 0 Major Critical Deviations Total Recalls Ext Inspections & Observations Lyndon Hughes 7 Total Year to Date Biologics Quality Program.. Last updated - Monday, 07-MAY-2022 Cost ① Here is some text about the latest update. The idea is that we want to provide information that helps people understand what is happening and why, answer the questions that people will be asking when they see the info. \$340M / <2% adverse \$317M / <2% adverse 3,582 / < 2% adverse Total Write-Offs Total Cost vs. VoP Jane McNiel is there some opportunity for

**Product Mockups** - After initial concept sketches were pressure tested, refined mockups were created; these could be used directly for development work, or further refined into prototypes for additional usability-testing.

Last updated - Monday, 11-MAY-2022

happening, maybe an update

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**High-Fidelity Prototypes** - To ensure that users were getting the best experience possible, high-fidelity prototypes were exhaustively tested, demonstrated, and refined with that audience.

#### **Testing & Validation**

Client: AstraZeneca (7/7)

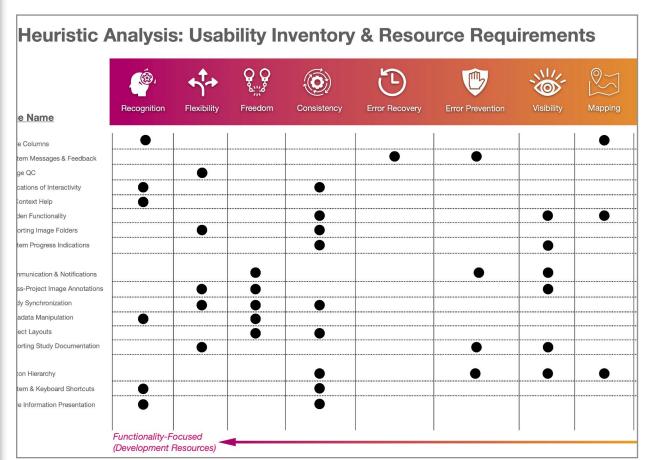
Wherever possible, our UX prototypes were stress-tested with users in order to validate and refine our work.

Ranging from formal efforts to hallway "guerilla-style" testing, this essential function was introduced across several product teams to ensure top-quality results.

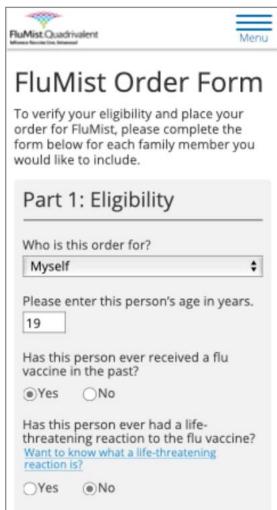
Non-UX team members from each project were encouraged to join, observe, and participate in these efforts. By including as many teammates as possible, more usability-testing could be completed in a shorter time, ensuring the best results possible with limited resources.

#### **Deliverables Included:**

- Collaborative Process Improvements.
- Product Refinement Requirements & Prioritization.



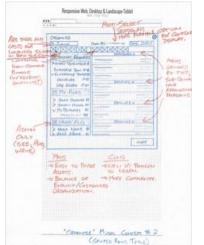
**Heuristic Analysis** - For existing products that needed optimization, a detailed Heuristic Analysis was used to prioritize efforts and the resources they would require.



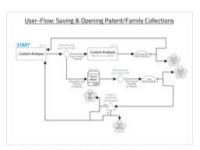
**Usability-Testing -** Being able to clearly demonstrate how a digital product would work was often crucial for encouraging stakeholder confidence, and subsequently securing funding for further project development.

(PS/TP1) Folders & Tags

Client: Lexis Nexis IP (1/7)



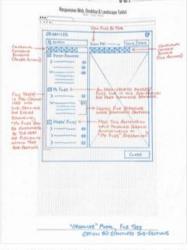
Organize Modal - Option #2 4mth
(Grouped Rows Table), Rough Ske...



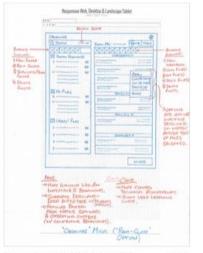
User-Flow: Saving & Opening 4mth Patent/Family Collections



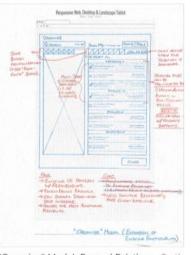
"Organize" Modal, File Display (Refined Sketch)



"Organize" Modal, File Tree (Option 4mth #2)



"Organize" Modal, Right-Click 3mth Option



"Organize" Modal, Expand Existing 3mt

### About the Project:

April 2021 - May 2022

One of the earliest pioneers of information database services, LexisNexis is one of the world's leading providers of legal, regulatory, and business analytics for a massive array of top-tier clients that shape the global economy.

Having recently acquired several new and diverse intellectual property software products, LexisNexis was faced with integrating these together into a comprehensive suite that was consistent and easy-to-use without disrupting the current user experience for thousands of clients.

#### My Role:

I was brought in to help a newly formed design team update the LNIP's patent analytics software library, and introduce broader UX practices to an organization that was used to a more traditional software development approach.

Working with product teams, subject-matter experts, and users from around the world (North America, Europe, Asia), I successfully led the design effort to integrate the patent analytics products into the broader LexisNexis portfolio, include additional features, and optimize it for introduction to new international markets.

#### Results:

- UX Research framework & accessibility/localization plan; consolidated/expanded existing deliverables to coordinate Product teams' efforts, and lead accessibility/localization efforts for market expansion.
- Redesign of flagship IP software; updated/expanded PatentSight software, enabling adoption by the USPTO.
- Comprehensive Style Guide & Design System; optimized design patterns were expanded into all IP products.

### Research & Strategy

Client: Lexis Nexis IP (2/7)

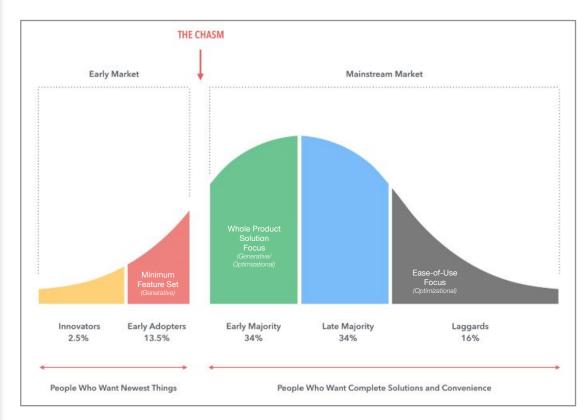
The first thing that the UX team had to do was understand the current state of the LexisNexis library of IP products, what position they occupied in the marketplace, and how we could move them forward.

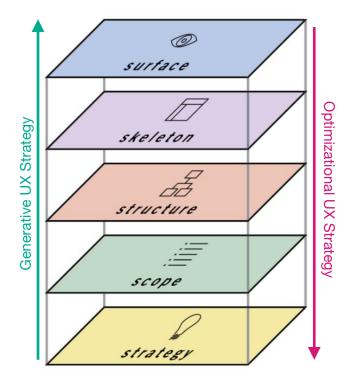
By gathering together and synthesizing previous deliverables, subject-matter expert interviews, and current market metrics, the UX team formed a strategy to optimize and consolidate a varied library of software applications into a single coherent product family.

Our research findings were concentrated into an easy-to-access database for several product teams to access, delivered in newly standardized formats, and regularly shared with stakeholders to promote buy-in for UX activities.

#### **Deliverables Included:**

- UX "Optimization" Strategic Plan.
- Information Architecture & Product-Flows.
- Consolidated UX Research Database.



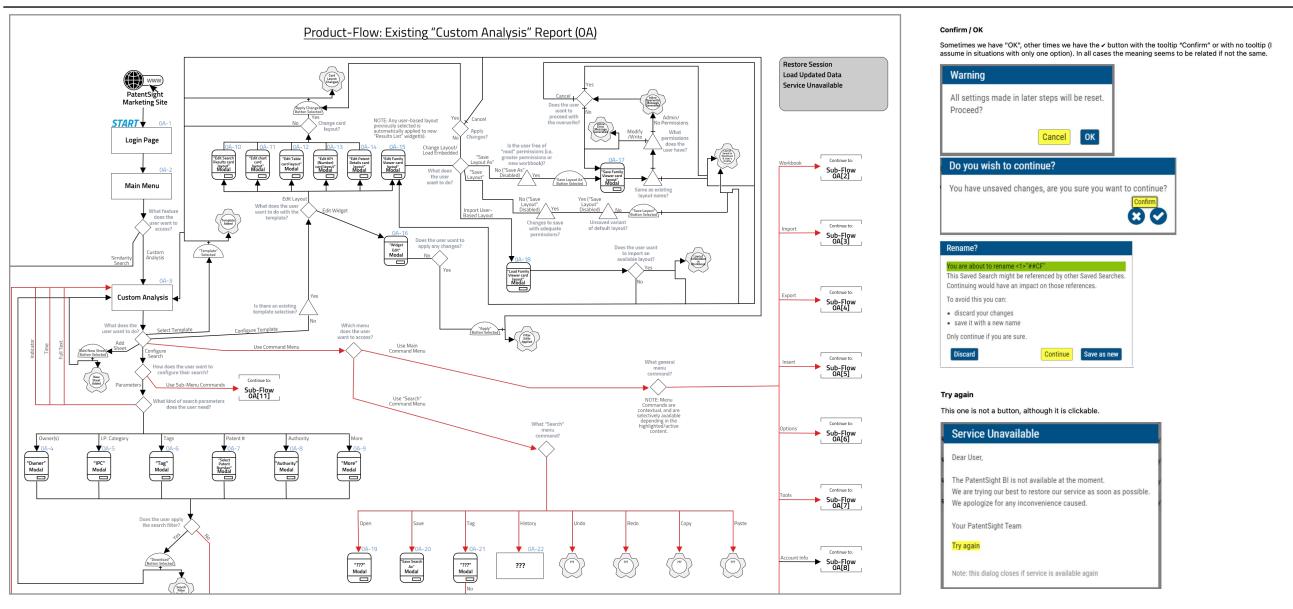


Generative UX Strategy (Waterfall, Lean, Hybrid)

Optimizational UX Strategy
(UI Redesign, UX Analyltics, Multi-Variate Testing, Feature Expansion)

**UX Optimization Strategy** - To streamline and standardize the LNIP product family for an existing base of users, the UX team researched where each product was in terms of its life cycle, and what feedback/metrics were available for synthesis; armed with this information from customers, stakeholders, and subject-matter experts, we formulated an "optimization" strategy to address these issues holistically.

Client: Lexis Nexis (3/7)



**Product Flows, Heuristic Analysis, & User-Interface Audits** - With a strategy in place, mapping out the application and its processes was the crucial first step for both understanding the information architecture, and having an element inventory; a thorough heuristics analysis and UI audit could be conducted so that elements could be standardized.

Design

Client: Lexis Nexis IP (4/7)

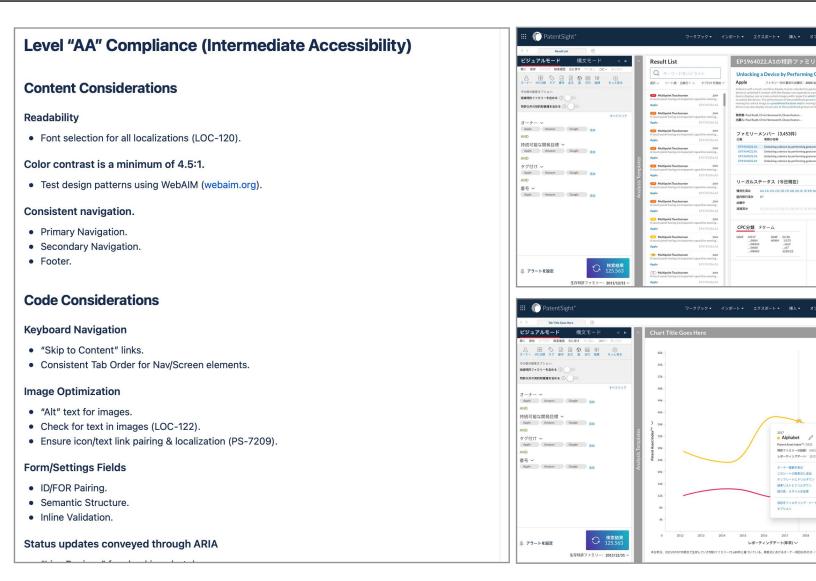
With our initial research completed and a UX strategy in place, I began scoping out the production of a comprehensive Style Guide that included key accessibility/localization best practices.

Supplementary research was conducted to produce sketches, wireframes, prototypes, and a Style Guide document that would meet the complex needs of the IP analytics software family with an increasingly global marketplace.

From here, my team worked closely with our colleagues in development to build a quick-access Design System to streamline future coding workflows.

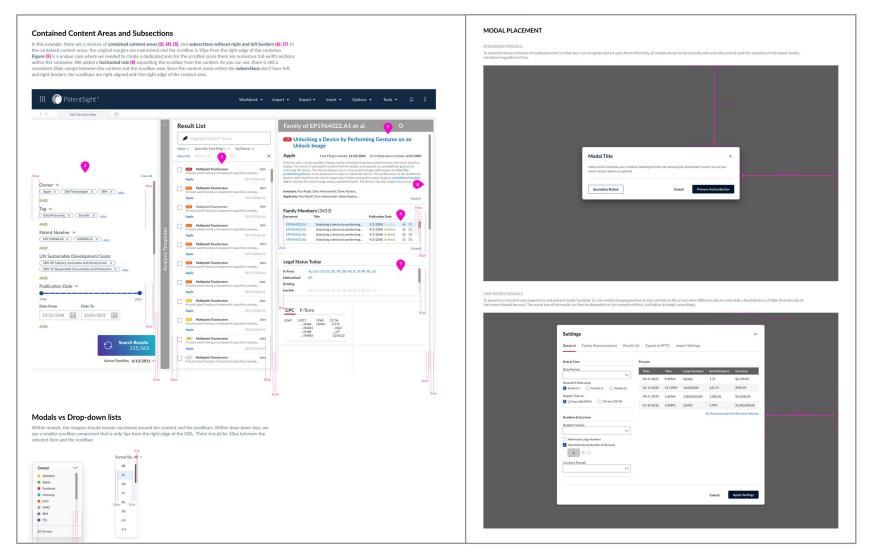
#### **Deliverables Included:**

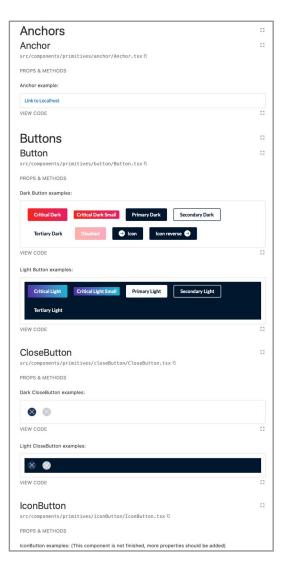
- Accessibility & Localization Plan.
- Style Guide & Design System.
- Interactive Prototypes.



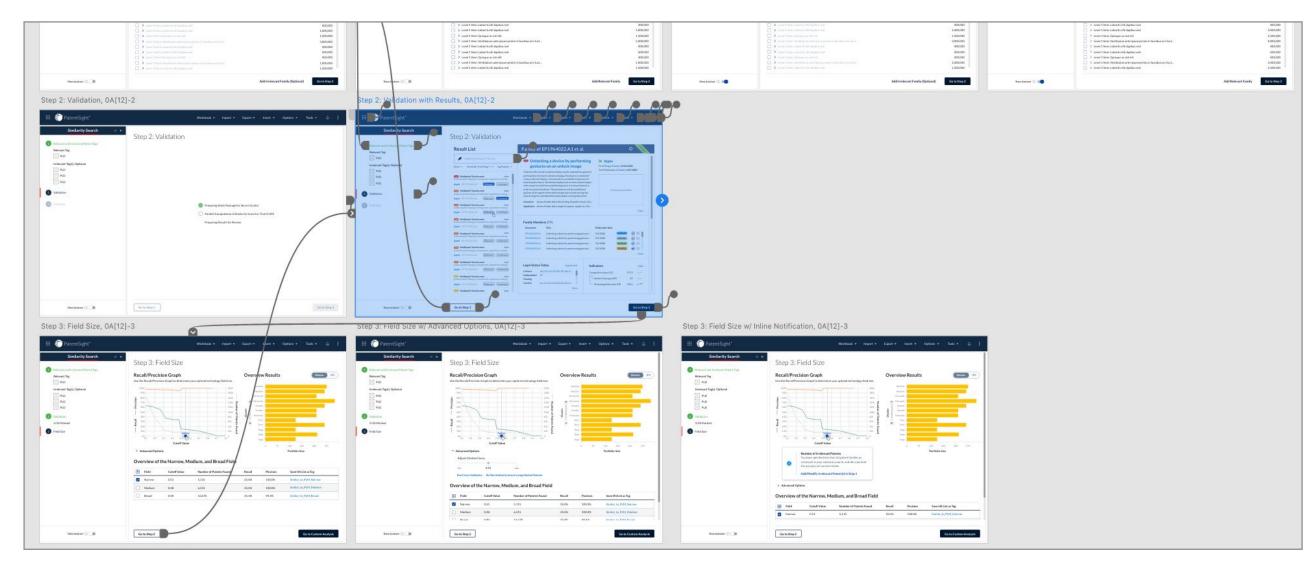
**Accessibility & Localization** - To successfully lay the groundwork for consistently optimizing LNIP products, clear accessibility and localization targets were produced so that all design elements were flexible enough to meet the needs of users across a broad spectrum of markets/abilities.

Client: Lexis Nexis IP (5/7)





**Style Guide & Design System** - With accessibility and localization considerations in mind, the UX team build a highly-detailed Style Guide document to unify design patterns across all IP applications; these design rules/patterns were then coded into a Design System to streamline ongoing development work.



**Interactive Prototypes** - Using Adobe XD to produce mockups and clickable prototypes, the UX team tested every revised layout and feature exhaustively to ensure that users found the new designs understandable and easy-to-use; this was key to ensuring a better user-experience while aligning the product to overall LexisNexis brand standards.

Client: Lexis Nexis IP (7/7)

### **Testing & Validation**

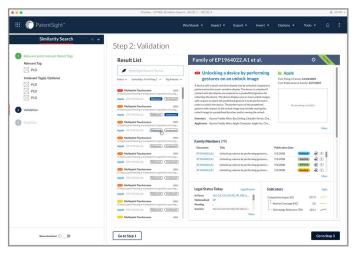
With a large and diverse body of users across the globe, frequent usability-testing was a key activity for driving design success across multiple markets.

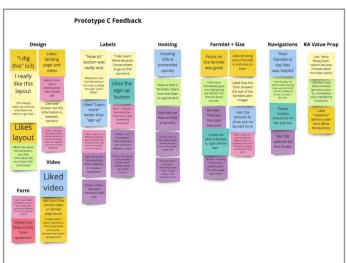
Once redesigned interfaces and new features were tested, the UX team worked closely with the broader product team to identify, prioritize, and address any issues that presented themselves.

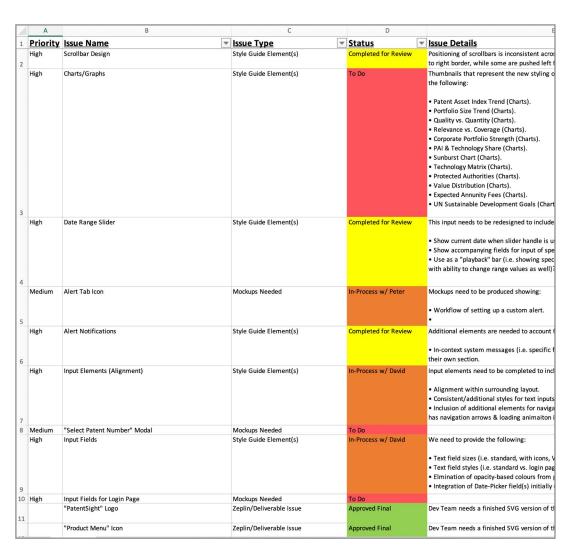
Apart from helping the UX team to validate designs and features, this was a critical shared activity that encouraged stakeholders, developers, and subject-matter experts to buy-in to further UX initiatives.

#### **Deliverables Included:**

- Usability-Testing.
- Process Feedback.
- Refinement Prioritization.

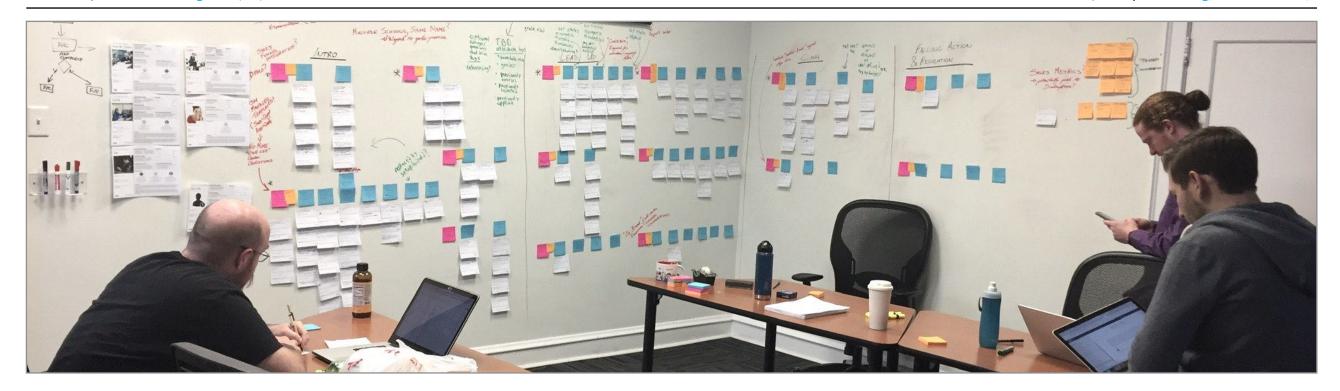






**Usability-Testing, Affinity Mapping, & Refinement Prioritization -** After each round of usability-testing, issues were categorized and prioritized for additional design refinements and testing; an added benefit of involving the core product team in this effort was that it encouraged contributions from all team members, and fostered a sense of purpose and achievement.

Client: Independent School Management (1/8)



#### About the Project:

November 2018 - June 2020

Serving private and independent schools around the world for over 40 years, Independent School Management (ISM) provides guidance and support that enables the best educational experience possible.

Facing increased competition in several aspects of its business, ISM was looking to re-invigorate their offerings with fresh value while keeping a close eye on streamlining their current operations.

### My Role:

Initially brought on for a short-term consultation to help with UX Research & Discovery, I was asked to stay on for nearly 2 years to lead several subsequent product design efforts.

Working with in-house specialists, stakeholders, and a broad array of users, I built and mentored several dedicated product teams from scratch to perform in-depth research, product planning, and design.

#### Results:

- **Ground-up redesign of flagship software;** massively increased usability and decreased maintenance costs.
- Streamlined digital Survey Product; 300% increase in initial productivity (3 days to 1) & introduced new automated product offerings.
- Content Strategy integration for Salesforce; created unified data architecture across multiple departments.

Client: Independent School Management (2/8)

### Research & Strategy

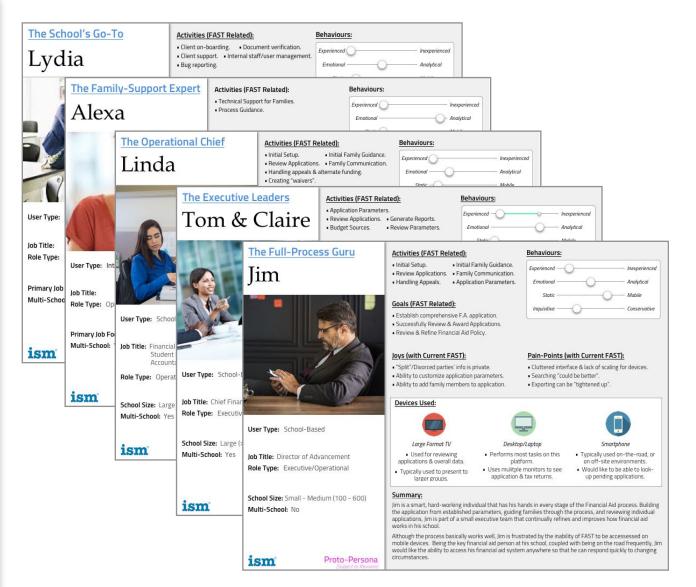
The first stage of product planning took the form of intensive discovery research conducted over a 6-week period with users, stakeholders, and subject matter experts (SMEs).

From these findings, I was able to present a clear picture of the current marketplace, how it was being served, and where ISM had the ability to deliver value in an unprecedented way.

Once research was condensed into easy-toreference deliverables, I guided the newlyformed team through the product planning process to determine version release goals and set timeframes for completion.

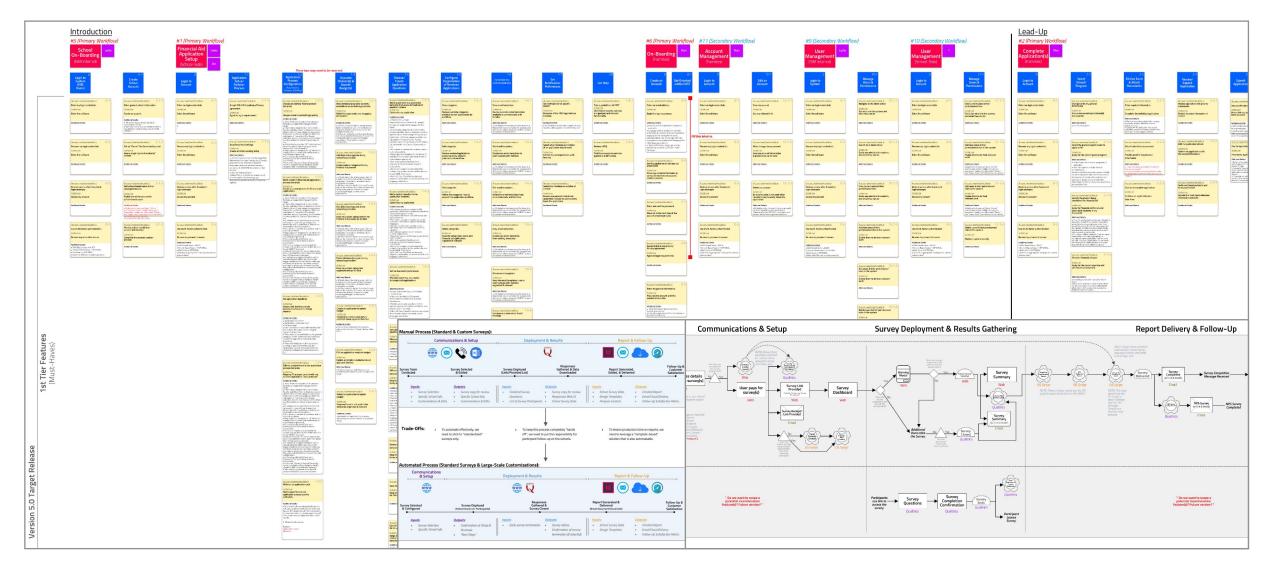
#### **Deliverables Included:**

- UX Discovery Research Reports & Presentation.
- Detailed Personas.
- User-Story Map & Delivery Plan.
- "Vertical" Analysis.
- Technical Specifications.





**Personas & "Vertical Integration" Analysis** - In addition to specific project deliverables, an on-going analysis of ISM's market "vertical" was produced to elicit stakeholder feedback, keep project teams aware of how their work tied in to other areas of the company, and help direct limited resources to where they could be most profitably used.



**User-Story Maps & Process-Flows** - For purely digital products we were able to chart our content & functional requirements across a shared user-story map, while for more complex multi-touchpoint solutions we would use broad process flows to understand the components and their interactions before moving on to the specifics.

<u>Design</u>

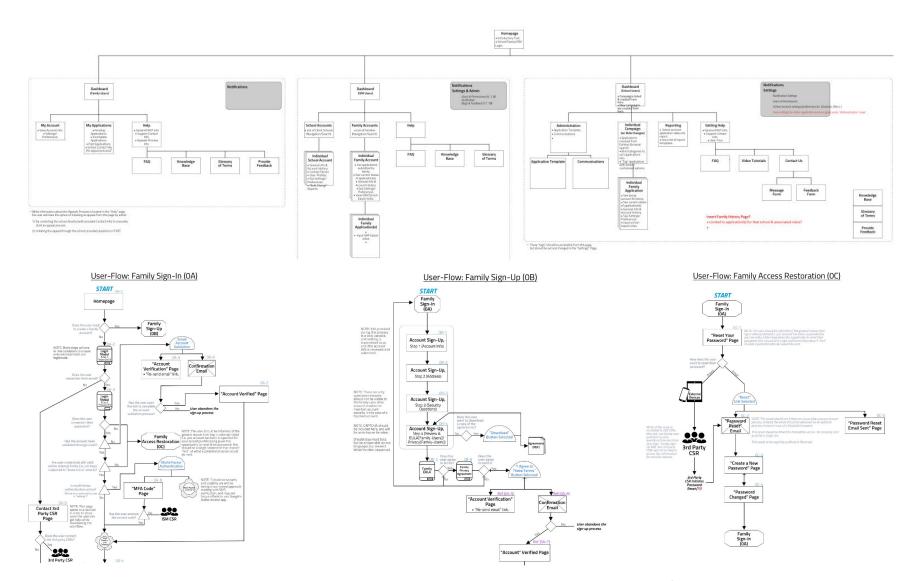
Client: Independent School Management (4/8)

Once research and product planning were completed, we determined the optimal UX strategic approach for each project and began the process of gearing-up each team to work co-operatively according to that strategy.

A wide range of deliverables, including wireframes, interactive demos/prototypes, and a comprehensive style guide were produced and shared with stakeholders so that they could stay abreast of our progress.

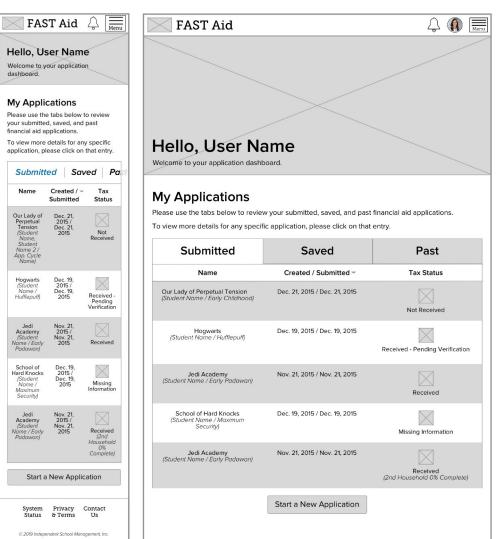
#### **Deliverables Included:**

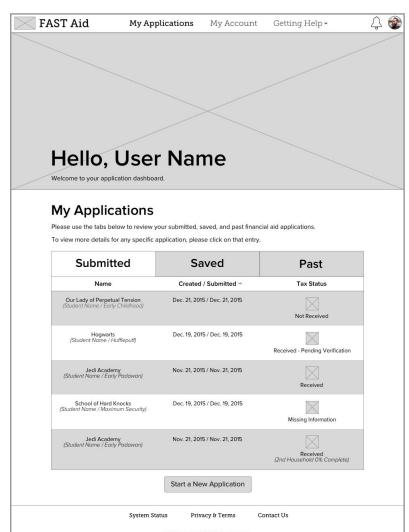
- Information Architecture & User-Flows.
- Wireframes.
- Interactive Prototypes.
- Live Demos.

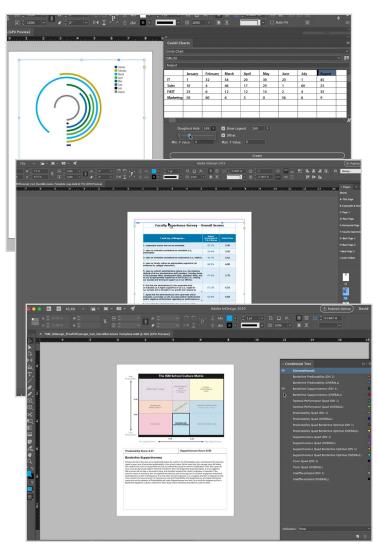


**Information Architecture & User-Flows** - Card-sorting was used with each general type of user (i.e. parents/students, educators, support staff, etc.) to design a unified information architecture. From there we could chart a user's likely path through the application, and populate each step with the needed content/functionality.

Client: Independent School Management (5/8)

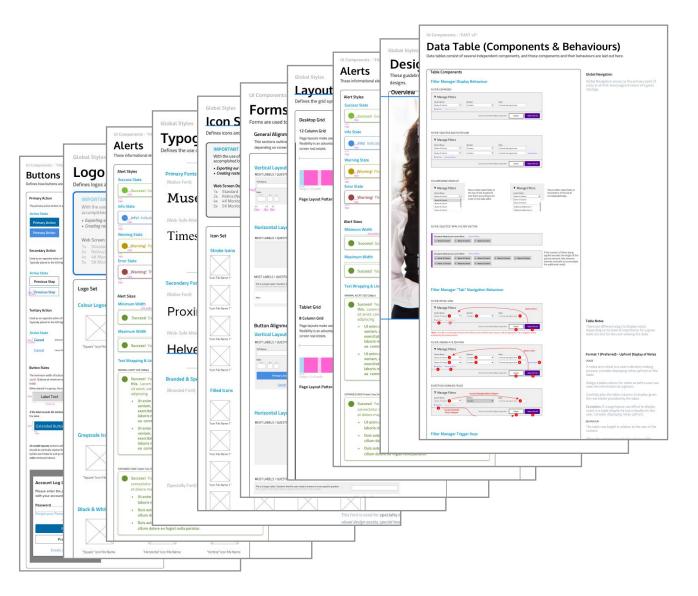






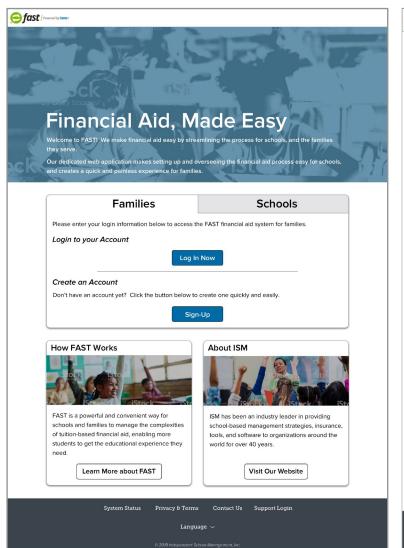
**Wireframes, Responsive Prototypes, & Live Demos** - After rough sketches were reviewed by the team, refined wireframes were produced and turned into interactive prototypes for usability-testing. For multi-touchpoint solutions, we used live demonstrations to show stakeholders each iteration of the project in action.

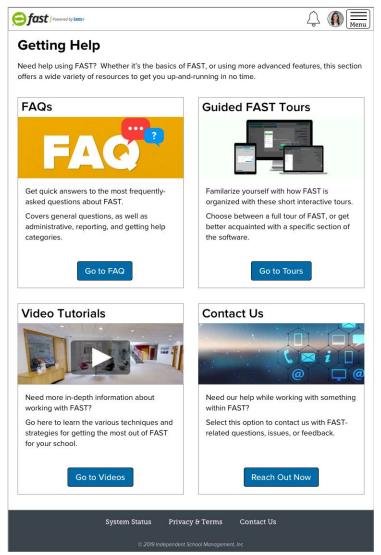
UI Components - "FAST v5" Modals Defines the behaviours of modal windows that serve as special mode requiring user interaction. This set of dialog disables the main content. until the user explicitly interacts with the modal dialogue. APPLY FONT SIZING & MARGINS/PADDING (in "Global Styles" Page). Variations (Fluid Container) The max, and min. sizes will be based on the specific breakpoints for the framework being used. Modal Width & Height Small Breakpoint (320px to 576px) Modal windows make use of fluid containers that vary in width according to size of the screen/ Modal Title In most cases, the modal window should be set at 90% of the screen/browser width, except for the following cases: Lorem ipsum dolor sit amet, adipiscing elit, sed do eiusmod tempor incididunt SMALL BREAKPOINT (320px -576px) ut labore et dolore magna aliqua. The modal window should be 90% of the screen/ (this happens at screen/browser width of 320px). Lorem ipsum dolor sit amet, consectetur adipiscing sed do eiusmod This ensures that the modal remains readable to tempor incididunt. EXTRA LARGE BREAKPOINT (1140px & Larger) The modal window should be 90% of the screen/ **Primary Action** (this happens at screen/browser width of 472px). Cancel This ensures that the modal remains optimally readable to users on larger devices/screens (by Maximum Size (472px & larger) Modal Title Lorem ipsum dolor sit amet, consectetur adipiscing elit. Modal Height sed do eiusmod tempor incididunt ut labore et dolore Modal windows will fluidly conform to the height magna aliqua. Ut enim ad minim veniam, quis nostrud of their content. exercitation ullamco laboris nisi ut aliquip ex ea commodo In cases where the content height is greater than the modal height a vertical scroll bar will appear allowing the user to scroll through all of the content (with the "greyed out" content underneath Cancel This ensures that users must view the content presented in the modal window before acting on any buttons that are present (i.e. thus decreasing Small Breakpoint, Vertical Expansion for Content Overflow (320px to 576px)

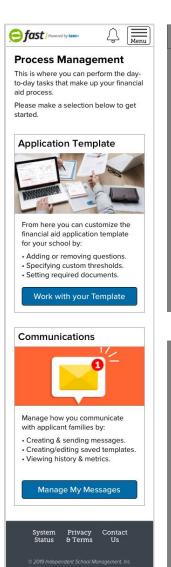


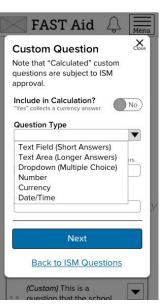
**Living Style Guide & Design System** - As design work progressed, interface components were standardized and updated through a comprehensive Style Guide, which became the basis of a readily-accessible Design System that we used the "Pattern Lab" framework to build. This greatly accelerated work on subsequent projects.

Client: Independent School Management (7/8)











**Branded Comps & Layouts** - Before being passed off to the Development Team for production, finalized layouts (and any dependent states for those layouts) were produced and shared to minimize scope drift and avoid potential rework.

Client: Independent School Management (8/8)

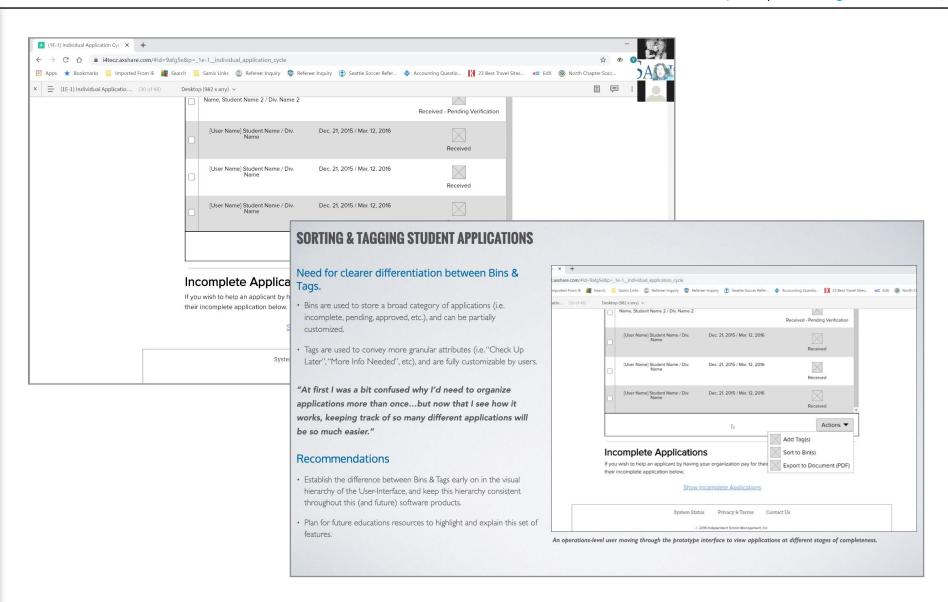
### Testing & Validation

With each of our projects needing to reach a high bar for success, usability-testing and product validation was key.

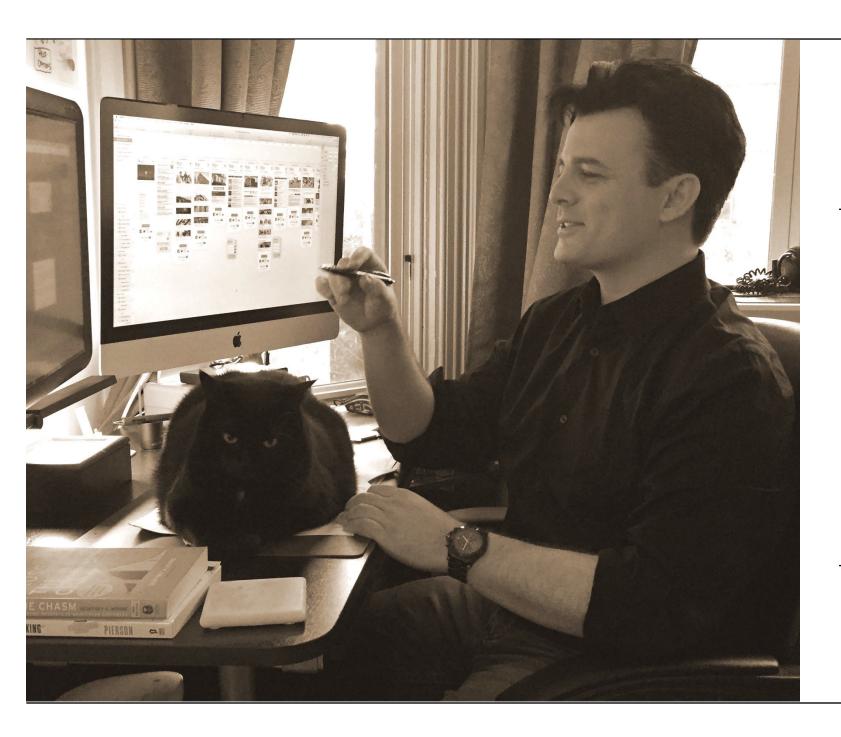
Utilizing storyboards, interactive demos, and prototypes, we were able to gather invaluable feedback from users before finalizing designs that were handed-off to our development partners.

#### **Deliverables Included:**

- Usability-Testing.
- Process Feedback.
- Project Reviews with Stakeholders.



**Usability-Testing & Stakeholder Reports** - Each design stage in our "agile" process was rigorously tested with users, with the resulting feedback being the basis for redesigns and comprehensive monthly progress updates for stakeholders.



## Thank you for your interest.

If you'd like me to help with your next project, or have any questions about my work, experience, or accomplishments, feel free to get in touch.



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